
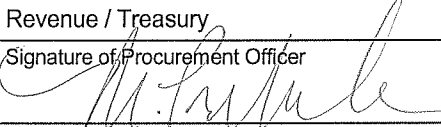


STANDARD CONTRACT FORM**Goods and Non-Professional Services**

1. Agency Contract Number	2. Contract Title Depository and Banking Services	3. Financial Coding	4. Agency Assigned Encumbrance Number
5. Vendor Number	6. Project/Case Number RAP 2008-0400-7913	7. Alaska Business License Number 711265	
This contract is between the State of Alaska,			
8. Department of Revenue	Division Treasury	hereafter the State, and	
9. Contractor First National Bank of Alaska hereafter the Contractor			
Mailing Address 1751 Gambell St	Street or P.O. Box PO Box 100720	City Anchorage	State AK
		ZIP+4 99510-0720	

10.	
ARTICLE 1. Appendices: Appendices referred to in this contract and attached to it are considered part of it.	
ARTICLE 2. Performance of Contract:	
2.1 Appendix A ¹ (General Conditions), Items 1 through 17, govern contract performance.	
2.2 Appendix B sets forth the liability and insurance provisions of this contract.	
2.3 Appendix C sets forth the scope of work/services to be performed by the contractor.	
ARTICLE 3. Period of Performance: The period of performance for this contract begins <u>June 1, 2008</u> , and ends <u>May 31, 2013 with two (2) one-year renewal options</u> .	
ARTICLE 4. Considerations:	
4.1 In full consideration of the contractor's performance under this contract, the State shall pay the contractor a sum not to exceed <u>\$400,000.00</u> in accordance with the provisions of Appendix D.	
4.2 When billing the State, the contractor shall refer to the Agency Contract Number and send the billing to:	
11. Department of Revenue	Attention: Division of Treasury
Mailing Address PO Box 110406	Attention: Susan Bump

12. CONTRACTOR	13. CONTRACTING AGENCY
Name of Firm First National Bank Alaska	Department/Division Revenue / Treasury
Signature of Authorized Representative 	Signature of Procurement Officer 
Typed or Printed Name of Authorized Representative Alan Dablemont, Vice President	Typed or Printed Name of Procurement Officer Michelle Prebula
Date 5/27/08	Date 5/30/08

APPENDIX A¹
GENERAL CONDITIONS

1. Inspection and Reports:

The department may inspect, in the manner and at reasonable times it considers appropriate, all of the contractor's facilities and activities under this contract. The contractor shall make progress and other reports in the manner and at the times the department reasonably requires.

2. Suitable Materials, Etc.:

Unless otherwise specified, all materials, supplies or equipment offered by the contractor shall be new, unused, and of the latest edition, version, model or crop and of recent manufacture.

3. Disputes:

Any dispute arising out of this agreement shall be resolved under the laws of Alaska. Any appeal of an administrative order or any original action to enforce any provision of this agreement or to obtain any relief from or remedy in connection with this agreement may be brought only in the superior court for the State of Alaska.

4. Default:

In case of default by the contractor, for any reason whatsoever, the State of Alaska may procure the goods or services from another source and hold the contractor responsible for any resulting excess cost and may seek other remedies under law or equity.

5. No Assignment or Delegation:

The contractor may not assign or delegate this contract, or any part of it, or any right to any of the money to be paid under it, except with the written consent of the Procurement Officer.

6. No Additional Work or Material:

No claim for additional supplies or services, not specifically provided in this contract, performed or furnished by the contractor, will be allowed, nor may the contractor do any work or furnish any material not covered by the contract unless the work or material is ordered in writing by the Procurement Officer.

7. Independent Contractor:

The contractor and any agents and employees of the contractor act in an independent capacity and are not officers or employees or agents of the State in the performance of this contract.

8. Payment of Taxes:

As a condition of performance of this contract, the contractor shall pay all federal, State, and local taxes incurred by the contractor and shall require their payment by any Subcontractor or any other persons in the performance of this contract. Satisfactory performance of this paragraph is a condition precedent to payment by the State under this contract.

9. Compliance:

In the performance of this contract, the contractor must comply with all applicable federal, state, and borough regulations, codes, and laws; and be liable for all required insurance, licenses, permits and bonds.

10. Conflicting Provisions:

Unless specifically amended and approved by the Department of Law the General Conditions of this contract supersede any provisions in other appendices.

11. Officials Not to Benefit:

Contractor must comply with all applicable federal or State laws regulating ethical conduct of public officers and employees.

12. Contract Prices:

Contract prices for commodities must be in U.S. funds and include applicable federal duty, brokerage fees, packaging, and transportation cost to the FOB point so that upon transfer of title the commodity can be utilized without further cost. Prices for services must be in U.S. funds and include applicable federal duty, brokerage fee, packaging, and transportation cost so that the services can be provided without further cost.

13. Contract Funding:

Contractors are advised that funds are available for the initial purchase and/or the first term of the contract. Payment and performance obligations for succeeding purchases and/or additional terms of the contract are subject to the availability and appropriation of funds.

14. Force Majeure:

(Impossibility to perform) The contractor is not liable for the consequences of any failure to perform, or default in performing, any of its obligations under this Agreement, if that failure or default is caused by any unforeseeable Force Majeure, beyond the control of, and without the fault or negligence of, the contractor. For the purposes of this Agreement, Force Majeure will mean war (whether declared or not); revolution; invasion; insurrection; riot; civil commotion; sabotage; military or usurped power; lightning; explosion; fire; storm; drought; flood; earthquake; epidemic; quarantine; strikes; acts or restraints of governmental authorities affecting the project or directly or indirectly prohibiting or restricting the furnishing or use of materials or labor required; inability to secure materials, machinery, equipment or labor because of priority, allocation or other regulations of any governmental authorities.

15. Contract Extension:

Unless otherwise provided, the State and the contractor agree: (1) that any holding over of the contract excluding any exercised renewal options, will be considered as a month-to-month extension, and all other terms and conditions shall remain in full force and effect, and (2) to provide written notice to the other party of the intent to cancel such month-to-month extension at least thirty (30) days before the desired date of cancellation.

16. Severability:

If any provision of the contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and, the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.

17. Continuing Obligation of Contractor:

Notwithstanding the expiration date of this contract, the contractor is obligated to fulfill its responsibilities until warranty, guarantee, maintenance and parts availability requirements have completely expired.

APPENDIX B¹
INDEMNITY AND INSURANCE

Article 1. Indemnification

The Contractor shall indemnify, hold harmless, and defend the contracting agency from and against any claim of, or liability for error or omission or negligent act of the Contractor under this agreement. The Contractor shall not be required to indemnify the contracting agency for a claim of, or liability for, the independent negligence of the contracting agency. If there is a claim of, or liability for, the joint negligent error or omission of the Contractor and the independent negligence of the Contracting agency, the indemnification and hold harmless obligation shall be apportioned on a comparative fault basis. "Contractor" and "Contracting agency", as used within this and the following article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "independent negligence" is negligence other than in the Contracting agency's selection, administration, monitoring, or controlling of the Contractor and in approving or accepting the Contractor's work.

Article 2. Insurance

Without limiting Contractor's indemnification, it is agreed that Contractor shall purchase at its own expense and maintain in force at all times during the performance of services under this agreement the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the Contractor's policy contains higher limits, the state shall be entitled to coverage to the extent of such higher limits. Certificates of Insurance must be furnished to the Contracting Officer prior to beginning work and must provide for a 30-day prior notice of cancellation, nonrenewal or material change of conditions. Failure to furnish satisfactory evidence of insurance or lapse of the policy is a material breach of this contract and shall be grounds for termination of the Contractor's services. All insurance policies shall comply with, and be issued by insurers licensed to transact the business of insurance under AS 21.

2.1 Workers' Compensation Insurance: The Contractor shall provide and maintain, for all employees engaged in work under this contract, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal U.S.L. & H. and Jones Act requirements. The policy must waive subrogation against the State.

2.2 Commercial General Liability Insurance: covering all business premises and operations used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000. combined single limit per occurrence.

2.3 Commercial Automobile Liability Insurance: covering all vehicles used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000. combined single limit per occurrence.

APPENDIX C

SCOPE OF SERVICES

First National Bank Alaska ("Contractor") shall provide depository and related banking services described below. At the specific direction of the Cash Management Section of the Treasury Division, the Contractor will provide services that include, but are not limited to the following:

- Establish any bank accounts required by the state
- Process paper deposits for approximately 50 subaccounts used by state agencies
- Provide deposit slips and endorsement stamps for the 50 subaccounts
- Transmit a daily report of all bank transactions to Treasury for interface to the state's general ledger
- Process checks returned as Non-Sufficient Funds or for other reasons
- Provide currency and coins to state agencies
- Provide an online inquiry system for research of bank account balances and transactions
- Various standard banking services
- Foreign Item processing.
- Safe Deposit Boxes as needed

1. Depository Concentration

The Contractor will act as the State's alternate depository bank and perform all required depository services. The Contractor shall provide a demand deposit account that will serve as the State's depository concentration account. The Contractor will process and report deposits for various State programs and locations (subaccounts) of the depository concentration account. Deposits include but are not limited to cash, checks, money orders, travelers checks, wire transfers, and ACH transactions. The State reserves the right to transfer any of the subaccounts of the depository concentration account to another bank at the State's discretion.

The State requires all deposits and deposit-related transactions to include the appropriate subaccount number. The subaccount number is the State's primary mechanism for tracking deposits by department, agency and location. This information is essential for the accurate appropriation accounting required for state government.

The Contractor will process and report all deposit related transactions, including but not limited to various debit and credit adjustments, zero balance account transactions, returned items, collection items, and foreign exchange adjustments. The Contractor will make a 2nd attempt to deposit all Non-Sufficient Funds checks, *except on-us checks*.

The Contractor will provide other related banking services, such as safe deposit boxes, wholesale lockbox processing, etc.

2. Other Accounts

The Contractor shall provide banking services for several state agencies that have special processing requirements. These agencies may include, but are not limited to the Office of Public Advocacy. The Office of Public Advocacy accounts are under transition to the state's primary depository contractor. Generally these accounts require a wide range of banking services such as check processing, zero balance accounts, depository services, wire transfers, ACH processing, and reporting for all banking transactions. The State reserves the right to transfer any of the special processing bank accounts to another bank at the State's discretion.

3. Supplies and Third Party Fees

The Contractor shall provide a variety of bank supplies including MICR encoded deposit slips, endorsement stamps. The State will order supplies from the Contractor's established third party printer. The State will only use supplies that meet the Contractor's quality specifications. All supply fees and any other third party fees, such as courier or armored car fees, will be paid by the Contractor and billed to the State through the account analysis.

4. Electronic Transactions

The Contractor will provide an electronic funds transfer (EFT) system that can be accessed through the public internet. The State will generate wire transfers and Automated Clearing House (ACH) transactions using this system. The Contractor and the State will comply with all Federal Reserve regulations, National Automated Clearing House Association (NACHA) rules, and Office of Foreign Assets Control (OFAC) requirements when generating wires and ACH transactions.

5. Collateralization

All State deposits maintained with the Contractor must be collateralized to the extent that they exceed insurance coverage provided by the Federal Deposit Insurance Corporation (FDIC), according to Alaska Statute and State Investment Policies and Procedures collateral requirements. Acceptable collateral is currently defined as U.S. Treasury Bonds, Notes and Bills and agency guaranteed obligations approved by the State. A tri-party agreement will be executed between the State, the Contractor, and an eligible trustee who agrees to safekeep the pledged securities. The Contractor shall pay all collateralization expenses incurred with the trustee.

6. Reporting

The Contractor will provide a variety of daily, monthly and ad hoc paper and electronic reports for the State's use. These reports will include a daily bank report (currently defined by the bank as the SOAK Report) of the prior day's detail transaction activity and balance transactions for all State bank accounts. This report should be made available to the State via an electronic delivery process, currently via email, delivered prior to 7:30 am Alaska Prevailing Time each day. If the State notifies the Contractor that it is not able to pick up the daily file due to technical difficulties or an emergency, the Contractor will retain the file(s) until such a time that the State can resume normal operations. Other required reports or information include account statements, account analyses, and check images.

7. Negative Collected Balance

The intent of the State is to maintain a positive collected balance in the depository concentration. However, there will be occasions when an account will become overdrawn. Upon discovery of an overdrawn account, the State will deposit funds to eliminate the negative collected balance.

8. Confidentiality

All information each party receives from or respecting the other in the performance of this agreement shall be received in confidence and shall not be disclosed to any other person except as such disclosure may be required by law or expressly permitted in writing by the other party.

9. Other Services

The description of services in this contract is not meant to preclude the use of new services or technologies as they are developed; such as new internet-based systems, new fraud prevention techniques, and advances in imaging technology.

If the State requires the Contractor provide new banking services or technologies, those services will be within the general scope of this contract. The State will provide the Contractor a written description of the additional work and request the contractor to submit a firm time schedule for accomplishing the additional work and a firm price for the additional work.

10. Bank Agreements

In addition to the standard contract the contractor may request the State to enter into modified bank operating agreements for services they provide, e.g. ACH agreement, wire transfer agreement, stop payment agreement, etc. Bank operating agreements, modified to the satisfaction of the State, will be incorporated into this standard contract, provided that they do not conflict with the State's standard contract terms. If a dispute arises between bank operating agreements and the state's standard contract language, the state's standard contract agreement prevails.

11. Termination

The Project Director, by written notice, may terminate this contract, in whole or in part, when it is in the best interest of the State. The contractor may terminate this contract for cause upon 90 days prior written notice to the State specifying the cause and date of the termination. The contractor will allow the State 90 days following the written notice to correct the condition to the satisfaction of the contractor. No such termination will affect the rights or obligations of either party arising under the contract prior to termination. The state is liable only for payment in accordance with the payment provisions of this contract for services rendered before the effective date of termination.

APPENDIX D
PAYMENT FOR SERVICES

1. Method of Payment

The State may compensate the Contractor by maintaining compensating balances, by direct payment, or by a combination of the two methods. The State will initially use compensating balances for the purpose of providing payment to the Contractor for services performed under this contract. The State will inform the Contractor in advance of any changes in the compensation method.

The State will use its best efforts to maintain a level of compensating balances that will generate an earnings allowance equal to the cost of services at the close of each calendar year. However, due to fluctuations in the earnings rate and the volume of services provided, the State will be unable to reach a net zero funding position. The Contractor agrees to carry forward to the new calendar year a reasonable amount not to exceed \$2,500 net of all cumulative fees vs. Earnings Credit Allowances for all accounts combined.

2. Compensating Balance Account

The Contractor shall make available an account in which the State may maintain compensating balances. Earnings credits accruing on this account will offset fees accrued. Since this account is a form of savings account, transaction volume limits may apply. There is currently no reserve requirement on this type of account under Regulation D, therefore earnings credits shall accrue on the entire positive collected balance of the account.

3. Earnings Credits

The Earnings Credit Rate (ECR) will be equal to the average for the month of the average bond equivalent yield (stated as an annual rate) resulting from the weekly auction of the 91 day U.S. Treasury Bill; and, (iii) the "net investable balance" of the account(s) of Customer for a month is equal to the average daily collected balance of the account for each day of the month in which the collected balance of the account was positive, less the average for the month of the daily reserve requirement respecting the account imposed on the Bank under federal law.

The earnings credit allowance shall be calculated monthly using the following formula and will be reported by the Contractor, along with any adjustments, on the account analyses:

Earnings Credit Calculation:

$$\frac{\text{Net Investable Balance} \times \text{ECR} \times \text{Number of Days}}{365 \text{ Days}}$$

4. Uncollected Funds Charge

A service charge for uncollected funds will be charged for any day(s) when an account has a negative collected balance, using the following formula:

The charge imposed for an overdrawn account will be computed as follows: if an account is overdrawn more than one day in a calendar month Contractor will compute the average amount it was overdrawn on those days, otherwise Contractor will determine the amount of the overdraft on the one day it was overdrawn and use that as the basis of our calculation. Contractor will compute the product of the average amount of the overdraft and a rate of interest equal to our base rate plus two (2) percentage points. Contractor will multiply the product by the number of days overdrawn and divide the result by 365. The quotient will be the charge imposed for the month. Contractor's base rate is equal to the highest prime rate published in the last issue of the Wall Street Journal for the prior month."

$$\frac{\text{Average OD collected balance} \times \text{Base Rate plus two percentage points} \times \text{Number of Days OD}}{365}$$

5. Charges

The Contractor will assess charges for services performed that are listed in the attached Schedule of Fees.

If the State requests Contractor to perform a service that is not included in the attached Schedule of Fees, the Contractor and the State will agree on the charge to be assessed prior to the service being performed.

Contract prices will remain firm through the first three years of the initial five-year period of the contract. The Contractor must request a price adjustment, in writing, 30 days prior to the end of the first three years of the contract and annually on the same date thereafter. If the Contractor fails to request a CPI price adjustment 30 days prior to the adjustment date, the adjustment will be effective 30 days after the State receives their written request.

Price adjustments will be made in accordance with the percentage change in the U.S. Department of Labor Consumer Price Index (CPI-W) for Urban Wage Earners and Clerical Workers, All Items, Anchorage Area. The price adjustment rate will be determined by comparing the percentage difference between the CPI in effect for the base year six month average for July through December 2007; and each July through December six month average thereafter. The percentage difference between those two CPI issues will be the price adjustment rate. No retroactive contract price adjustments will be allowed. The original July through December 2007 index will continue to be used as the base throughout the life of the contract.

Cost Proposal Form

Name of Offeror: **First National Bank Alaska**

Each offeror shall submit a Cost Proposal Form that includes all the fees that the state will be charged. The offeror must complete the Per Item Fee column for each service listed. The Extended Cost is calculated by multiplying the Estimated Monthly Volume by the Per Item Fee.

The price for pass through charges, such as FDIC assessments or supplies, should only be listed as "cost." Services provided at no charge should also be listed on the cost form with a cost of NC. All one-time costs must be included in the cost proposal form.

The AFP codes and descriptions listed in the cost proposal form may be revised as necessary by the offeror.

The volumes are not included as we do not have current processing volumes.

AFP Code	Service Description	Estimated Monthly Volume	Per Item Fee	Extended Cost
00 00 00	THIS IS AN EXAMPLE OF A PER ITEM FEE	100	.450	45.00
	April 2008 Earnings Credit Rate		1.3125%	
00 02 10	Negative Collected Balance Assessment ¹ May 2008		7.25%	
00 02 30	FDIC Assessment ²		Cost	Cost
01 00 00	Demand Deposit Account Maintenance		7.50 per acct	
01 00 20	Zero Balance Account Maintenance		N/C	N/C
01 03 10	DDA Statement		N/C	N/C
01 04 10	Account Analysis		N/C	N/C
AFP Code	Service Description	Estimated Monthly Volume	Per Item Fee	Extended Cost
10 00 15	Branch Deposited Cash		.075/100	
10 00 44	Furnished Coin		.10	
10 02 00	Deposits		.20	
10 02 00	Deposited Items – On Us		.065	
10 02 00	Deposited items – Interbank		.065	
10 04 00	Return Items		1.50	
15 00 30	Positive Pay Per Account Set-up Fee (First Account) Each Additional Account		40.00 per account 50.00 5.00	N/A
15 01 00	Debits		.15	
15 04 10	Stop Pays		18.50	
15 08 10	Supplies		Cost	Cost
15 13 53	Check Images CD-Rom		25.00 per acct	
35 01 00	Outgoing Fedwire Transfers		20.00	

¹ Equal to the Bank's base rate plus two percentage points

² The product of 1/12 of the Bank's current annual FDIC insurance rate and the average ledger balance of the account for the month under review

40 02 00	Daily BAI File Transfer Per Account		N/A	N/A
00 00 00	Armored Car Services		Cost	Cost
	OTHER SERVICES			
	NSF/OD Items		20.00	
	Incoming Wires		5.00	
	Cashier's Checks		5.00	
	Data File Download (SOAK Report)		50.00 per acct	
	Safekeeping fees (Tri-Party Collateral)		\$50.00 per month	
	Research		20.00/hr 10.00 minimum	
	Research Items		1.00 per item	
	Safe Deposit Box 3 x 5 (Dependent on availability)		30.00/Annual	
	Safe Deposit Box 2 x 10 or 5 x 5 (Dependent on availability)		40.00/Annual	
AFP Code	Service Description	Estimated Monthly Volume	Per Item Fee	Extended Cost
	Safe Deposit Box 5 x 10 (Dependent on availability)		75.00/Annual	
	Safe Deposit Box 10 x 10 (Dependent on availability)		125.00/Annual	
	Remote Deposit Capture Equipment Lease (MVX30)		105.00/Each	
	RDC Maintenance Fee/First Scanner		25.00	
	RDC Maintenance Fee/Additional Scanner		20.00	
	RDC Supplies		Cost	
	RDC On-Site Training/Installation		50.00/hr	
	Programming Fees		120.00/hr	
	Business Advantage Flat Monthly Fee < = 25 Transactions		25.00	
	Business Advantage Flat Monthly Fee 26 – 50 Transactions		30.00	
	Business Advantage Flat Monthly Fee 51 – 100 Transactions		35.00	
	Business Advantage Flat Monthly Fee ³ 101 – 200 Transactions		40.00	
	Business Advantage Maintenance Fee > 200 Transactions Plus Transaction Fee		40.00 .08	
	Tokens (up to 5 tokens provided by bank at no charge)	Each Additional ⁴	\$30.00	
	ACH Addenda		.02	
	Returns, Notice of Change		5.00	
	Reversals		\$10.00	
	Change/Add/Delete (if entered by Bank)		3.00	
	On-Site Training ⁵		50.00/hr	
	Business Advantage EDI Maintenance		10.00	

³ Based on response to questions providing volume of 5 to 10 ACH items per day.

⁴ The fee also pertains to damaged and lost

⁵ Plus Travel Expenses